

Jennifer Kahnweiler's  
**ABOUT  
YOU**



**Jennifer B. Kahnweiler, Ph.D.** is a “workplace guru” who helps leaders and aspiring leaders bring out their best.

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**What clients have to say...**

"I really enjoyed the class ... great opportunity for interaction ... I appreciate the fact that Jennifer is able to draw out individuals who might not otherwise participate. This is a key to a rich learning experience as these participants have good input."

- **LEROY KATZ**  
Customer Logistics Manager, Supply Chain  
Consumer Products Company

Dr. Kahnweiler demonstrated the ability to connect with her audience through her interactive approach. The result was .....substantive, energizing, and fun. Our staff came away feeling that they had gained valuable information and insights that will assist them in carrying out the responsibilities of their jobs. I would highly recommend her.

- **NANCY KORNEGAY**  
HR Manager  
Georgia Department of Labor

As an Executive Assistant to the president of a \$5 billion community bank, the "Managing Up" session offered a myriad of ideas both for me personally, as well as for the office in which I work. I am confident that what I took away from the session will make me successful, which can help me to make the person I work for more successful as well. Mostly, though, I feel so much more empowered to take control of my position and my career. With the wonderful ideas you offered at the conference, I am confident that the goals I've set in place can be met and surpassed with ease.

- **MOLLY HARRIS**  
Executive Assistant to the President  
NBT Bank

**Jennifer B. Kahnweiler, Ph.D.**  
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## Choose from four high impact programs

### Are You Listening?!

In this age of multi-tasking, the art of listening gets lost in the shuffle. Yet, *really* tuning in strengthens our relationships and saves time and frustration.

#### Learn how to...

- Listen and mean it
- Match up your verbal and non-verbal signals
- Ask great questions
- Gain a reputation as a great listener

### Career Success in Turbulent Times

In today's economic climate, it is more important than ever to take charge of your career.

#### Learn how to...

- Develop a flexible career plan
- Quickly assess your marketable skills
- Continue to add value to your organization
- Stay competitive in today's marketplace

### Mastering the Art of Networking

Networking is considered an essential skill for influencing others and achieving results. Learn ways to increase your confidence and competence in developing relationships.

- Network in the right places
- Handle one-on-one conversations with grace
- Use social networking tools
- Face social events with anticipation not dread

### Managing Up

Peter Drucker said that “you don't have to like your boss but you do have to manage him.”

#### Learn how to...

- Pose the right questions of managers
- Flex your personality style effectively
- Walk in step with company goals
- Ask for what you need

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